

# PRODUCT SHEET FORM

## Company's Profile



Company Name	Tenuta Sarno 1860 di Maura Sarno & C. s.s.	Production Region in Italy	Campania
URL	www.tenutasarno1860.it		
Product Category	wine		
Export Country	Austria-Belgium-France-Netherlands-Swiss-USA-CHINA	Export Experience in Japan	NO
International Exhibition	<input type="checkbox"/> Cibus/Tuttofood <input type="checkbox"/> Sana <input checked="" type="checkbox"/> Vinitaly <input type="checkbox"/> Sigep <input type="checkbox"/> Others:PROWEIN		
Target	<input type="checkbox"/> Retail <input checked="" type="checkbox"/> HoReCa <input type="checkbox"/> Industries <input type="checkbox"/> Others:		
Presence of Export Manager	YES	Spoken Language	English
		Number of Employees	less than 10 employees
Presentation, Proposals (max 100 words)	Tenuta Sarno 1860 was established in 2004 when seven hectares of <b>Fiano di Avellino DOCG</b> vineyards were planted. The vineyard is located in Candida, a village 15 km from Avellino, an autochthonous area with a vocation for Fiano, while the cellar is located in Avellino. The company strategy was identified, aimed at the production of a single type of wine with the precise intent of pursuing the highest quality. On a single site a single vineyard and a single wine, as the highest expression of the territory. The winery has always adhered to the 'integrated pest management' model, characterised by a rational use of plant protection products, and the vineyard is currently in organic conversion. The current production of wine and sparkling wine, which is between 25,000 and 30,000 bottles depending on the vintage.		

## Main Product Information

Name of Product	Fiano di Avellino DOCG	Name of Product	Fiano di Avellino DOCG Riserva erre
			
EX-Works Price	EUR 7,80	EX-Works Price	EUR 10,00
Unique Selling Point		Unique Selling Point	
1)	Production coming from unique winery of 3 hectar	1)	Ageing 26 months in stainless steel tanks and 4 in the bottle
2)	Ageing 12 months in stainless steel tanks and 4 in the bottle	2)	Long and vertical on the palate, very fresh and complex
3)	Elegant wine destined to a long ageing time	3)	destined to a long ageing time